

# Partnership Agreement

between

**bexio AG**  
Alte Jonastrasse 24  
8640 Rapperswil SG

represented by  
Felix Giezendanner and Florian Reichen

*(hereinafter referred to as "**bexio**" or the "**Provider**")*

and

**[Company name]**  
[Address]

represented by  
[...]

*(hereinafter referred to as the "**Partner**")*

*(hereinafter each individually also referred to as  
"**Party**", collectively also as "**Parties**")*

## Preamble

- (A) The Partner develops and operates one or more partner offer(s), applications, etc., and provides the accompanying services (hereinafter "Partner Offers") in accordance with this Partnership Agreement.
- (B) The Provider will provide the end customer with products and services, including from third-party providers, on the Marketplace. In particular, the Provider will provide an interface (API) of the bexio software for communicating with the software of third-party providers or partners. The end customer may order various offers and services from the Provider and from the Partner (together also referred to as the "Marketplace Offers") and, if possible, integrate them in the bexio software. In addition, the end customer can grant other third-party providers the right to use the interface to its bexio account.
- (C) By concluding this Partnership Agreement, the Partner gains access to the bexio Marketplace. The Provider will provide its end customers with products and services on the Marketplace, including from third-party providers.
- (D) The Parties shall provide their services as independent companies. They themselves, as well as their partners, owners and employees, are not entitled to act for the other Party in question or to appear on its behalf.
- (E) With this Partnership Agreement, all existing agreements between the Parties regarding the Partner Offers on the Provider's Marketplace will be cancelled in line with the subject matter of this Contract.
- (F) Annexes 1–5 to the Contract contain a detailed agreement between the Parties regarding the partnership and form an integral part of this Partnership Agreement.

On this basis, the Parties agree as follows:

## 1. Services

- 1.1 The Partner shall provide the following services, or make the following items available, as the case may be:

- Partner Offers [Name of offer] (accessible today at [<https://www.company.ch>])
- [Name the service]
- 1st-, 2nd- and n-level support
- Connection to the bexio Marketplace via the Provider's API (unless otherwise agreed)
- Further development of the Partner Offers
- All necessary information and content for listing the Partner Offers or service on the Marketplace (mandatory: texts, graphics and/or images; optional: a short video) in German, English, French and Italian. The Partner Offers themselves do not have to be available in all four languages, but the listing is offered in these languages.
- Text, graphics and images for bexio's blog post and social media post in German and French

- Support, with training, for bexio sales and support in English or German (e.g., fact sheet)
  - Payment of bexio's services (e.g., API calls, support triage, marketing, debt collection) by means of the service fee (see Section 2)
- 1.2 bexio shall provide the following services, or make the following items available, as the case may be:
- Provision, maintenance and further development of the underlying API interface, including the security protocol for token-based authorisation and authentication (SSO via OpenID Connect)
  - API support for the Partner
  - Development and maintenance of the Marketplace
  - Activation of the Partner Offers referred to in Section 1.1 on the Marketplace in German, English, French and Italian
  - Marketing and invoicing (collection) of all Partner Offers placed on the Marketplace
  - Support for the training for the bexio sales and/or support team for consultancy, cross-selling and upselling
  - Acceptance of customer support calls and subsequent triage of support requests/if end customer concerns are received by bexio (CRM automation)
  - A bexio account (Pro+ with all features) for testing and development purposes
  - Marketing of the Partner Offers via the available marketing channels of bexio/measures and any costs incurred will be discussed together
- 1.3 In all other respects, reference is made to the Provider's General Terms and Conditions for Marketplace Partners, which form an integral part of this Partnership Agreement.

## **2. Invoicing and service fee**

### **2.1 Assignment of receivables (cession)**

- 2.1.1 The Partner transfers responsibility for payment processing and invoicing with respect to the end customer to the Provider. For this purpose, the Partner irrevocably assigns all future claims arising from its Partner Offers to end customers that are distributed via the Marketplace, including ancillary and priority rights with respect to the end customers, to the Provider (assignment pursuant to Art. 164 ff. of the Swiss Code of Obligations (OR)).
- 2.1.2 The assignment of claims applies to all claims from the time of signature of the Partnership Agreement until its termination. At the same time, the consequences of termination must be taken into account in accordance with the General Terms and Conditions for Marketplace Partners.
- 2.1.3 End customers who purchase Partner Offers via the Marketplace will receive their invoice directly from the Provider. The Provider is entitled to assert claims against end customers in its own name. The Partner confirms that it has not assigned its claims, either individually or globally, for the benefit of other creditors.

- 2.1.4 The Partner is obliged to inform the end customers about the assignment of claims, so that they can then make payment to the Provider in a purely debt-discharging manner. The Provider is entitled at any time to notify the end customer of the assignment of claims.

## **2.2 Service fee**

- 2.2.1 The Provider charges a service fee for the contractual services of 25% of the turnover achieved.

- 2.2.2 Should the Partner be among the top 20% of all partners on the bexio Marketplace within a period of three (3) years from the start of the collaboration, the service fee will be reduced from 25% to 20% of the turnover achieved. Turnover is evaluated on the basis of the metrics provided by bexio. These figures are based on the actual sales made in the bexio Marketplace.

- 2.2.3 In all other respects, the General Terms and Conditions for Marketplace Partners apply, in particular, with regard to the payment of end customer fees to the Partner and the calculation of the service fee or the turnover achieved.

## **3. Final provisions**

- 3.1 The following Annexes form an integral part of this agreement:

- ☒ Annex 1 [General Terms and Conditions for Marketplace Partners](#)
- ☒ Annex 2 Contact Details, Service and Support
- ☐ Annex 3 Supplementary Agreement regarding Invoicing by the Partner
- ☐ Annex 4 Supplementary Agreement regarding Connection without API
- ☐ Annex 5 Further Agreements

Rapperswil, XX. Februar 2026

On behalf of the Partner

On behalf of bexio AG

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First and last name  
Title

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Florian Reichen  
Team Lead Partner Management & Ecosystem

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First and last name  
Title

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First and last name  
Professional Marketplace & Partner Manager

## Annex 2 – Contact Details for Administrative, Technical and Service/Support Purposes and Remarks on Service and Support

### Contacts for administrative purposes:

bexio AG Alte Jonastrasse 24 8640 Rapperswil  Marketplace & Partner Management <a href="mailto:marketplace@bexio.com">marketplace@bexio.com</a>	Company AG/GmbH Street Postcode & Town/City  First name/Surname Title/Position Email Mobile/direct
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### Contacts for technical purposes:

bexio AG Alte Jonastrasse 24 8640 Rapperswil  <a href="mailto:support@bexio.com">support@bexio.com</a> +41 71 552 00 60	Company AG/GmbH Street Postcode & Town/City  First name/Surname Title/Position Email Mobile/direct
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### Contacts for support purposes:

bexio AG Alte Jonastrasse 24 8640 Rapperswil  <a href="mailto:support@bexio.com">support@bexio.com</a> +41 71 552 00 60	Company AG/GmbH Street Postcode & Town/City  First name/Surname Title/Position Email Mobile/direct
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