## Income statement

Address: Pens \& Paper, Mustergasse 12, 1234 Maushausen
Period: 01.01.2019 to 31.12.2019
All amounts in CHF

| OPERATING INCOME FROM GOODS AND |  |  |  |
| :--- | ---: | ---: | ---: |
| SERVICES | $\mathbf{3 1 / 1 2 / 2 0 1 9}$ | $\mathbf{3 1 / 1 2 / 2 0 1 8}$ | \% |
| Trading revenues | $\mathbf{7 , 6 0 0 . 0 0}$ | $\mathbf{5 , 5 6 0 . 1 3}$ | $\mathbf{+ 3 6 . 6 9 \%}$ |
| Trading revenues | $\mathbf{7 , 6 0 0 . 0 0}$ | $\mathbf{5 , 5 6 0 . 1 3}$ | $\mathbf{+ 3 6 . 6 9 \%}$ |
| 3200 Gross proceeds cash sales | 0.00 | $5,560.13$ | $-100.00 \%$ |
| 3207 Gross proceeds ancillary services (shipping and packaging) | 850.00 | 0.00 | $+100.00 \%$ |
| 3208 Inventory changes receivables | $6,750.00$ | 0.00 | $+100.00 \%$ |
| Service revenues | $\mathbf{5 , 5 4 2 . 4 9}$ | $\mathbf{1 5 , 2 0 5 . 1 0}$ | $\mathbf{- 6 3 . 5 5 \%}$ |
| Service revenues | $\mathbf{5 , 5 4 2 . 4 9}$ | $\mathbf{1 5 , 2 0 5 . 1 0}$ | $\mathbf{- 6 3 . 5 5 \%}$ |
| 3401 Gross proceeds credit operations | $5,542.49$ | $15,205.10$ | $-63.55 \%$ |
| Other revenues from goods and services | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0 \%}$ |
| In addition to revenues from goods and services | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0 \%}$ |
| Other proceeds | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0 \%}$ |
| Reduction in earnings | $\mathbf{- 2 , 7 2 0 . 0 0}$ | $\mathbf{0 . 0 0}$ | $\mathbf{- 1 0 0 . 0 0 \%}$ |
| 3800 Cash discount | $-2,720.00$ | 0.00 | $-100.00 \%$ |
| Total Operating income from goods and services | $\mathbf{1 0 , 4 2 2 . 4 9}$ | $\mathbf{2 0 , 7 6 5 . 2 3}$ | $\mathbf{- 4 9 . 8 1 \%}$ |


| COST OF MATERIALS, TRADE GOODS, SERVICES A ND ENERGY | 31/12/2019 | 31/12/2018 | \% |
| :---: | :---: | :---: | :---: |
| Ware expenses | -7,866.74 | -3,732.35 | -110.77\% |
| Ware expenses | -7,866.74 | -3,732.35 | -110.77\% |
| 4200 Ware purchases | -7,866.74 | -3,720.00 | -111.47\% |
| 4205 Packing material purchases | 0.00 | -12.35 | +100.00\% |
| Direct purchase expenses of trades | 0.00 | 0.00 | 0.00\% |
| Cost of purchased services | 0.00 | -3,106.88 | +100.00\% |
| Cost of purchased services sector A | 0.00 | -3,106.88 | +100.00\% |
| 4400 Service purchases | 0.00 | -443.52 | +100.00\% |
| 4407 Direct purchase expenses | 0.00 | -2,663.36 | +100.00\% |
| Direct purchase expenses on services | 0.00 | 0.00 | 0.00\% |
| Other expenses for materials, wares and services | 0.00 | -1,360.00 | +100.00\% |
| Other ware expenses | 0.00 | -1,360.00 | +100.00\% |
| 4620 Other ware expenses | 0.00 | -1,360.00 | +100.00\% |
| Other expenses for services | 0.00 | 0.00 | 0.00\% |
| Direct purchase expenses | 0.00 | 0.00 | 0.00\% |
| Inventory changes for material or ware loss | 0.00 | 0.00 | 0.00\% |
| Inventory changes for materials and ware | 0.00 | 0.00 | 0.00\% |
| Prime cost reductions | 860.00 | 0.00 | +100.00\% |
| 4900 Cash discount | 860.00 | 0.00 | +100.00\% |
| Total Cost of materials, trade goods, services and energy | -7,006.74 | -8,199.23 | +14.54\% |
| Gross profit I | 3,415.75 | 12,566.00 | -72.82\% |
| STAFF CHARGES | 31/12/2019 | 31/12/2018 | \% |
| Staff charges | 0.00 | 0.00 | 0.00\% |
| Salaries and wages | 0.00 | 0.00 | 0.00\% |
| Payroll taxes | 0.00 | 0.00 | 0.00\% |
| Other staff charges | 0.00 | -4,158.00 | +100.00\% |
| HR recruitment | 0.00 | 0.00 | 0.00\% |
| Training | 0.00 | 0.00 | 0.00\% |
| Effective allowances | 0.00 | 0.00 | 0.00\% |
| Effective allowances | 0.00 | -4,158.00 | +100.00\% |


| STAFF CHARGES | 31/12/2019 | 31/12/2018 | \% |
| :---: | :---: | :---: | :---: |
| 5880 Personnel events | 0.00 | -4,158.00 | +100.00\% |
| Private share staff charges | 0.00 | 0.00 | 0.00\% |
| Total Staff charges | 0.00 | -4,158.00 | +100.00\% |
| OTHER OPERATING EXPENSES, DEPRECIATIONS, <br> VALUE ADJUSTMENTS AND FINANCIAL RESULTS | 31/12/2019 | 31/12/2018 | \% |
| Occupancy costs | 0.00 | 0.00 | 0.00\% |
| Foreign office rental | 0.00 | 0.00 | 0.00\% |
| Office rental | 0.00 | 0.00 | 0.00\% |
| Incidental costs | 0.00 | 0.00 | 0.00\% |
| Cleaning | 0.00 | 0.00 | 0.00\% |
| Maintenance business premises | 0.00 | 0.00 | 0.00\% |
| Private occupancy costs | 0.00 | 0.00 | 0.00\% |
| Repairs and maintenance | 0.00 | 0.00 | 0.00\% |
| Vehicle and transport expenses | 0.00 | 0.00 | 0.00\% |
| Vehicle expenses | 0.00 | 0.00 | 0.00\% |
| Transport expenses | 0.00 | 0.00 | 0.00\% |
| Property insurance, taxes, fees, licenses | 0.00 | 0.00 | 0.00\% |
| Property insurances | 0.00 | 0.00 | 0.00\% |
| Rights, taxes, patents. | 0.00 | 0.00 | 0.00\% |
| Energy and waste disposal costs | 0.00 | 0.00 | 0.00\% |
| Energy costs | 0.00 | 0.00 | 0.00\% |
| Waste disposal costs | 0.00 | 0.00 | 0.00\% |
| Administrative and IT expenses | 0.00 | 0.00 | 0.00\% |
| Administration expenses | 0.00 | 0.00 | 0.00\% |
| IT expenses | 0.00 | 0.00 | 0.00\% |
| Advertising expense | 0.00 | 0.00 | 0.00\% |
| Promotional advertisements, electronic media | 0.00 | 0.00 | 0.00\% |
| Printed advertising, promotional materials, advertising products | 0.00 | 0.00 | 0.00\% |
| Display window, decoration, fairs, exhibitions | 0.00 | 0.00 | 0.00\% |
| Travel, advice | 0.00 | 0.00 | 0.00\% |
| Publicity, sponsorship | 0.00 | 0.00 | 0.00\% |
| Public Relations | 0.00 | 0.00 | 0.00\% |


| OTHER OPERATING EXPENSES, DEPRECIATIONS, VALUE ADJUSTMENTS AND FINANCIAL RESULTS | 31/12/2019 | 31/12/2018 | \% |
| :---: | :---: | :---: | :---: |
| Other operating expenses | 0.00 | 0.00 | 0.00\% |
| Business information, debt collection | 0.00 | 0.00 | 0.00\% |
| Earnings before interest, taxes, depreciation and amortization (EBITDA) | 3,415.75 | 8,408.00 | -59.38\% |
| Depreciation and cumulative value adjustment of fixed a sset items | 0.00 | 0.00 | 0.00\% |
| Depreciation and cumulative value adjustment of mobile tangible assets | 0.00 | 0.00 | 0.00\% |
| Advantage / disadvantage net tax rate | 0.00 | 0.00 | 0.00\% |
| Earnings before interest and taxes (EBIT) | 3,415.75 | 8,408.00 | -59.38\% |
| Financial expenses and financial yield | 0.01 | 0.05 | -80.00\% |
| Financial expenses | 0.01 | 0.05 | -80.00\% |
| 6945 Rounding difference debtors/creditors | 0.01 | 0.05 | -80.00\% |
| Financial yield | 0.00 | 0.00 | 0.00\% |
| Total Other operating expenses, depreciations, value adjustments and financial results | 0.01 | 0.05 | -80.00\% |
| OPERATIONAL SIDE EARNINGS | 31/12/2019 | 31/12/2018 | \% |
| Earnings from ancillary operations | 0.00 | 0.00 | 0.00\% |
| Earnings from ancillary company A | 0.00 | 0.00 | 0.00\% |
| Total Operational side earnings | 0.00 | 0.00 | 0.00\% |


| NON-OPERATING/EXTRAORDINARY/ONE-TIME |  |  |  |
| :--- | ---: | ---: | ---: |
| REVENUE AND EXPENSE OR REVENUE AND <br> EXPENSES FOR OTHER ACCOUNTING PERIODS | $31 / 12 / 2019$ | $31 / 12 / 2018$ | $\%$ |
| Non-operating expenses and non-operating <br> earnings <br> Third party expenses <br> Third party earnings <br> Extraordinary/one-time revenue and expense or <br> revenue and expense for other accounting periods | 0.00 | 0.00 | $0.00 \%$ |
| Extraordinary revenue and expense | 0.00 | 0.00 | $0.00 \%$ |
| One-time revenue and expense | 0.00 | 0.00 | $0.00 \%$ |
| Revenue and expenses for other accounting periods | 0.00 | 0.00 | $0.00 \%$ |
| Business success before taxes | 0.00 | 0.00 | $0.00 \%$ |


| NON-OPERATING/EXTRAORDINARY/ONE-TIME |  |  |  |
| :---: | :---: | :---: | :---: |
| REVENUE AND EXPENSE OR REVENUE AND |  |  |  |
| EXPENSES FOR OTHER ACCOUNTING PERIODS | 31/12/2019 | 31/12/2018 | \% |
| Direct taxation | 0.00 | 0.00 | 0.00\% |
| Total Non-operating/extraordinary/one-time revenue and expense or revenue and expenses for other accounting periods | 0.00 | 0.00 | 0.00\% |
| COMPLETE | 31/12/2019 | 31/12/2018 | \% |
| 9100 Opening balance sheet | 8,408.05 | 0.00 | +100.00\% |
| Appropriation of the profit | 0.00 | 0.00 | 0.00\% |
| Auxiliary accounts subsidiary ledgers | 0.00 | 0.00 | 0.00\% |
| Total Complete | 8,408.05 | 0.00 | +100.00\% |
| Total income statement (Profit) | -11,823.81 | -8,408.05 | -40.62\% |

